



# Maple-Leaf News

Summer 2014

Laugh a little, learn a little & take a break from the daily grind

## They Took Us To The Cleaners

“They took us to the cleaners” took on a whole new meaning when a division of Lake Sunapee Bank approached Maple-Leaf Construction to fit-up the former Zoots Dry Cleaning at 115 Daniel Webster Highway in Nashua, N.H.

With the closing of Zoots three years ago, the building was viewed as the perfect location for The Nashua Bank’s second branch.

According to Director of Banking Services-Southern Region and Senior Vice President G. Frank Teas, “Extending our footprint to southern Nashua was an easy decision and a great opportunity to help further our mission of providing relationship banking to businesses and individuals within the Greater Nashua marketplace.”

Maple-Leaf completed the first Nashua Bank location at 188 Main Street in downtown Nashua following the 2007 bank’s chartering. At that time, it was Teas’ hope to bring community banking back to Nashua. He recognized the importance of local banks and worked with other local professionals to provide banking solutions for small and medium-sized businesses, consumers and professionals in the area.

“While this is the second location with The Nashua Bank name,” Teas notes, “it



Exterior view of the new Daniel Webster Highway location of The Nashua Bank, a division of Lake Sunapee Bank.

is our 37th banking location throughout New Hampshire and Vermont as a division of Lake Sunapee Bank.”

As construction manager for the second branch, Maple-Leaf completed preliminary budgets for the bank to seek board approvals, and then worked with architect Lloyd Architects of Plymouth, Mass., as they developed the construction drawings and finalized the renovation program.

The overall plan called for the 2,200-square-foot interior to be completely demolished and stripped back to the exterior wall studs, while new insulation and drywall were installed for temperature control and sound-proofing.

Interior slab on grade trenches were cut and excavated for electrical and data, conduit was placed and the areas in-filled with concrete. Outside, new gas piping was run by the local utility to upgrade the building from electric heat to natural gas, as well as the installation of new fire alarm and phone services.

As for the drive-up, conduits were run for coaxial cables and the installation of



Interior view of The Nashua Bank utilizes the teller pod station concept. Features include custom client video screen, granite tops, and free-standing video monitors and equipment. Note the VAT tube (in the rear), which returns from the exterior drive to the open teller line.

the VAT (vacuum air tube) tubing, each through the existing canopy. The various tubing runs from the teller pod station at the center of the bank, where the drive-thru teller monitor unit is situated. In addition, a new clear-view window was installed that allows tellers to view each customer during transactions.

Other interior work included new energy-efficient natural gas HVAC, upgraded plumbing and fixtures, acoustical ceilings, doors, flooring and paint for walls and trim.

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## Employee News

Maple-Leaf president Loren Dubois, left, presents estimator Allan Pickman his 25-year anniversary ring (see inset). Congratulations, Allan, for many wonderful years of service!



## Cleaners... *continued from page 1*

The interior millwork is extensive, including new interior soffit trims, wainscoting, shadow boxing, teller pod station with granite tops, check stations, greeter desk and conference room millwork.

The new lighting is the latest on the market, and satisfies both energy efficiency as well as the overall décor of the modern branch.

While the interior was gutted, the shape of the exterior frame remained relatively unchanged. The EIFS siding was removed and replaced with a clapboard cement siding with PVC trim. Existing sliding doors were completely rebuilt, the sidewalk was set with asphalt, new wall lights were installed, and the ceiling height was raised at the current drive-thru. No longer used as a drop off/pick up for dry cleaning, the easily accessible drive-thru handles simple banking transactions.

Teas says the bank offers a new style of banking that incorporates an open environment instead of a traditional teller line. Bank specialists, called "relationship bankers," will help customers.

Private areas for real time video interaction with bank experts in mortgages, retirement planning and business planning are provided and a one-sided wall unit with wood trim facing the lobby includes a running water fountain. To emphasize personalized customer service, there is a greeter station, waiting room with free Wi-Fi, TV and complimentary coffee. Safety deposit boxes, night deposit box, an ATM and cash recycler are also available.

In celebrating the opening of its newest location, Teas offered a standing invitation to stop in and meet the banking professionals who make up "a great team that understands relationship banking."

 We're doing our part. This newsletter is printed on environmentally-friendly paper.

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